

Message from the President

On behalf of the Board of Directors of the Delaware Valley Relocation Council, we proudly welcome you to our newly *revised* DVRC Newsletter.

As you are aware, the organization's newsletter had not been published in quite some time but that is well behind us now. To make the newsletter, and all of our new endeavors successful, your support and "sharing of ideas" is essential. Enjoy the newsletter, join our contest to rename it and, on an ongoing basis, send in your announcements, articles, and stay connected.

We are also proud to welcome our newest Board Member, **Roxanne Korostowski**, CIGNA, who is joining the Board as our newest member. We hope to have a complete roster as of the time of our spring conference. We are especially excited to have her knowledge and experience as we go forward with our strategic planning for the year. Welcome, Roxanne!

Over the next year and a half, the tenure of your current Board, we have planned to bring about some truly amazing changes to DVRC that we hope will energize the organization, its members and encourage many new members for years to come. To help us accomplish the work planned, we are adding two new board members, one of whom will require your vote at our Spring Conference. Several new Committees have been added and the results of one of them, our new Education Committee, has already scheduled our first CRP Study Session to be held in Philadelphia April 29,30 and May 1. This is a significant accomplishment and increases the opportunities we will provide for our membership's professional development. Our new Library will

be a resource for industry information, professional skills enrichment, CRP/GMS certification study materials and much more. Our upcoming Spring Conference will feature a half day conference followed by our charity golf outing. DVRC, which serves the tristate area, focuses in large part on supporting children's needs through our charitable efforts and will ask your participation as a volunteer in a planned, upcoming Day of Caring.

Our conferences, networking opportunities, workshops, roundtables, and other planned events will feature strong, interesting speakers, great venues and lots opportunities to interact with our corporate members and service providers. Also, we are constructing a new website that will greatly enhance our member services. You will be able to register for our conferences on line, update your membership data as needed, renew memberships and advertise through sponsorships.

I look forward to your continued support in DVRC and am very pleased and proud to have this time to grow the organization along with a great team of Board Members.

Very best regards,
Gloria J. Wilson
President
Delaware Valley Relocation Council

2005 Membership Renewal Packages have been mailed out and were due back by March 7. For your convenience, applications have been made available on-line at www.dvrconline.com.

Name the DVRC NEWSLETTER Contest!

DVRC is YOUR organization and the *Newsletter* is our way of keeping you informed of current events and industry happenings. We are always looking for news and events of interest to all of our members.

The DVRC Board Members are redesigning this important communication to its members and we would like to solicit your input for a new "NAME" for the news letter. We are having a contest among the membership to come up with a good title. The WINNER will receive a complementary registration to the DVRC Spring Conference on April 25th. We will announce the winner to the membership in the first newsletter bearing the new NAME.

Please email all entries to DVRConline@aol.com no later than *April 15, 2005*.

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Mission Statement

The Delaware Valley Relocation Council was formally established in 1983 to provide a forum for relocation professionals to share ideas, trends, relocation policies and networking approaches.

The founders envisioned a climate where personal and professional relationships and knowledge could be cultivated, grow and flourish. By enhancing communication, we as relocation professionals, can adapt and formulate policies which are equitable and serve the needs of the relocation employee.

Board Members

President

[Gloria Wilson](#), GlaxoSmithKline

Vice President ,

Chairperson, Events

[Francine Hogan](#), Coldwell Banker Elite, Realtors, Corporate Relocation Services Department

Treasurer,

Board Liaison, Membership Committee

[Cheryl Wright, CRP, GMS](#), LGS Management Inc.

Secretary

[Sue Bolgosano](#), Long & Foster Company, Relocation Division

Chairperson, Golf Outing

Chairperson, Press

[Regina Coia, CRP](#), Coldwell Banker Preferred

Co-Chairperson, Newsletter

[Gary Grund](#), Budd Van Lines

[Greg Kirkwood](#), RELO-Direct

[Roxanne Korostowski](#), CIGNA

Co-Chairperson, Newsletter

[Thomas M. Marshall, SCRP](#)

DVRC

The Mellon Bank Center
1735 Market Street
Suite A #504
Philadelphia, PA 19103
www.DVRCOnline.com

“New World” Success

Francine Hogan. Events

Coldwell Banker Elite

Mt. Laurel, NJ – Close to 100 people attended the DVRC Fall Conference, Coming to the “New World” of Relocation. Keynote speaker **John Sculley** of RIS Consulting opened the forum with his remarks about advancing trends in HR Outsourcing. He emphasized that HR outsourcing is evolving bigger and faster than previously imagined. In an effort for HRO and Relocation Management to find a way to become partners, corporate relocation managers should start to operate now as though they are already operating in an outsourced environment.

After the morning break, a lively panel of experts including **Richard Rulon** of Klasko, Rulo, Stock & Seltzer LLP, **Georgia Bennett** of Bennett Educational Resources, **Scot Sheldon** of TheMIGroup, **Maureen Potts** of Glaxo SmithKline & **Eric Bachman**, Consultant convened to highlight hot topics in International Relocation.

The morning was rounded off in an informative Compensation & Benefits session given by **Sean Raney**, Vice President of International Compensation Services for Cendant Mobility.

During a working lunch, conference participants were able to gather information from **Peter Schott**, ERC Tax Consultant. His quick paced and often amusing presentation provided the latest word on IRS Amdahl Audits, Federal Tax Legislation, State Tax Issues, Mold, Property Defects, and Property Insurance Issues including the impact of CLUE in the area of Homeowners insurance.

If you weren't there, you missed a lot! We hope to see you at our next meeting – April 25, 2005, which will combine our Annual Golf Outing & Spring Conference at the beautiful Commonwealth Country Club in Horsham, PA. Golf proceeds will benefit the Make-A-Wish Foundation.

A special thanks to the companies who donated door prizes: National Corporate Housing; Marriott ExecuStay; Employee Transfer Corporation; Coldwell Banker Diamond Realtors; Patterson Schwartz Real Estate; Korman Communities; Long and Foster Relocation; TheMIGroup; Bayshore Transportation; and The Clark and Reid Companies.

Charities 2005!

Greg Kirkwood

ReloDirect, Inc.

Your DVRC is proud to support various charitable organizations in the Delaware Valley. Each year at our Spring Conference, we announce the name of a worthy charitable organization to receive our financial support.

This year, we are proud to support the *Make-a-Wish-Foundation* as our title charity. Their mission and accomplishments have touched the lives of millions!

Make-a-Wish Foundation MISSION Statement

“We grant the wishes of children with life-threatening medical conditions to enrich the human experience with hope, strength, and joy.”

Since 1980, the Make-A-Wish Foundation® has enriched the lives of children with life-threatening medical conditions through its wish-granting work. The Foundation's mission reflects the life-changing impact that a Make-A-Wish® experience has on children, families, referral sources, donors, sponsors, and entire communities.

The Make-A-Wish Foundation was founded in 1980 after a little boy named **Chris Greicius** realized his heartfelt wish to become a police officer. Since its humble beginnings, the organization has blossomed into a worldwide phenomenon, reaching more than 127,000 children worldwide.

Save the date . . .



DVRC Spring Conference & Golf Outing

Date: April 25th

Place: COMMONWEALTH NATIONAL GOLF CLUB 250 Babylon Rd., Horsham PA 19044, (215) 672 4141



8:00 am: Conference Registration & Continental Breakfast

8:30 am -

12 noon: Conference Sessions

12 Noon: Lunch

12:45 pm: Golf

Golf Outing:

- Shotgun start
- Scramble format
- Rookie Clinic
- Four separate contests
- Prizes

Registrants will have the choice of registering for the Conference only, Conference & Golf, or just golf.

We request your consideration to be a sponsor:

- Breakfast \$500
- Lunch \$500
- Hors D'Oeuvres \$500
- Beverage Cart \$500
- Individual Hole Sponsor \$100

For more detail and information please contact Scott Sheldon (302) 778-1100 or e-mail at scott.sheldon@themigroup.com.

DVRC Resource Library

Gary Grund

Budd Van Lines



Coming in 2005, DVRC will have an on-line and hard copy library of helpful relocation resources available through our web site. This lending library will be accessible to DVRC members, and will seek to include top resources from many of the leading relocation and HR related industries.

If you have any suggestions for publications that you think would benefit other members of DVRC, or if you would like to donate any materials, please contact Gary at ggrund@buddvanlines.com.

Mark your calendar!

Study for your **CRP Exam** with

Daniel Bloom & Associates,

scheduled for

April 29, 30 & May 1.

Visit our website for details!

www.dvrconline.com

DVRC Calendar of Events

February 11, 2005	Member's Brunch, Penn Landing, Philadelphia
April 25, 2005	DVRC Spring Conference and Golf Outing (see page 3)
April 29 – May 1	CRP Review Seminar with Daniel Bloom & Assoc
TBA	DVRC Corporate Roundtable
TBA	DVRC Fall Conference

Mark the Date!
Don't miss the April 25
DVRC Conference and Golf
Outing at the beautiful
Commonwealth National Golf
Course in Horsham, PA!

Industry Events

March 14-16, 2005	SHRM 22nd Annual Employment Law & Legislative Conference, Washington, D.C.
April 11-13, 2005	SHRM 28th Annual Conference & Exposition - Global Forum, Chicago, IL
May 18-20, 2005	ERC May Meeting, San Diego, CA
June 19-22, 2005	SHRM's 57th Annual Conference & Exposition, San Diego, CA

Wanted!

We want to hear from you! Put DVRC on your mailing list for news and announcements from your company!

Send your press releases to
Cathy Marshall c/o DVRC
The Mellon Bank Center
1735 Market Street
Suite A #504
Philadelphia, PA 19103
or: DVRCOnline@aol.com

All releases are subject to DVRC Board approval and editing. Should reflect membership highlights and industry changes.

Forgot something!

You can always check our website at:
www.DVRCOnline.com. And
Coming soon we will be unveiling our new design with more robust content and links.



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